

Wood Products Companies

Source: Individual companies.

Company /Senior Executive(s) in Region	FTEs
1. Boise Cascade LLC , Int'l Falls www.bc.com bcweb@bc.com 218-285-5011 FAX 285-5210 Produces business and copy papers. In 2004 the International Falls mill and other Boise papermaking facilities were sold to Chicago-based Madison Dearborn Partners, which created Boise Cascade LLC based in Boise, ID. 2003 revenues (Boise Cascade Corp.): \$8.2 billion (systemwide) Terry Ward , vice president and regional mgr.	889
2. Sappi Fine Paper North America , Cloquet www.sappi.com 218-879-2300 FAX 879-0648 Produces market pulp, fine coated printing and publishing paper. South Africa-based Sappi Ltd. has four U.S. mills. 2003 revenues: \$4.6 billion (systemwide) Tom Collins , managing director	750
3. Ainsworth Engineered (USA) , LLC, Grand Rapids www.ainsworth.ca 218-327-3650 FAX 218-327-3637 Ainsworth has oriented strand board (OSB) plants in Bemidji, Cook and Grand Rapids, and 4 more OSB plants and a specialty plywood plant in Canada. Company is the No. 4 OSB manufacturer in the world with annual production capacity of 3.3 billion square feet (3/8-in. basis). Ainsworth Engineered (USA), LLC is a wholly-owned subsidiary of Ainsworth Lumber Co. Ltd. of Vancouver, British Columbia, Canada. 2003 revenues: \$481 million (systemwide). Jack Stevenson , vice president, OSB operations Kent Jacobson , procurement mgr. Nick Ausman , OSB plant mgr. Grand Rapids 218-327-3631 Todd Smrekar , OSB plant mgr. Cook 218-666-6901 Steve Bailey , OSB plant mgr. Bemidji 218-759-8021	600
4. UPM Blandin Paper Mill , Grand Rapids www.upm-kymmene.com/northamerica 218-327-6200 FAX 327-6212 Produces lightweight coated papers. Owned by UPM Corp., Helsinki, Finland, the world's No. 1 producer of publication papers. 2003 revenues: \$13.1 billion (systemwide). Joe Maher , sr. vice pres./gen. mgr.	501
5. Besse Forest Products Group www.bessegroup.com 906-428-3113 FAX 428-1525 bessefp@up.net Operates hardwood veneer and lumber plants in Butternut (2), Rice Lake, Drummond, Ladysmith. Based in Gladstone, MI. Operates four WI plants outside northwest region; two in Michigan's UP; one in Indiana. 2003 revenues: \$150 million (systemwide) Don Otto , mgr. Besse Lumber, Ladysmith 715-532-6026 Mike Beyer , plant mgr. Butternut Veneer 715-769-3713 David Lohman , mgr. Birdseye Veneer (Butternut) 715-769-3912 Don Hiser , mgr. Birchwood Mfg. Co., Rice Lake 715-234-8181 Brett Bond , mgr. Drummond Lumber Co. 715-739-6700	374
6. Fraser Papers , Park Falls www.fraserpapers.com 715-762-3231 FAX 762-5271 blevinsw@pf.fraserpapers.com Produces uncoated fine, specialty printing papers. Toronto-based Nexfor, Inc. spun off its Fraser Papers unit in 2004 as a publicly-traded company, also based in Toronto. Park Falls mill outsources wood procurement to Hayward-based Johnson Timber. In January, Toronto-based Fraser announced sale of mill to SMART Papers LLC, a deal expected to close in first quarter 2005. Revenues W/D. Willis Blevins , gen. mgr.	368
7. Louisiana-Pacific Corp. www.lpcorp.com Hayward/715-634-8946 FAX 634-1759 Jeff Schultz , plant mgr. Two Harbors/218-834-5652 FAX 834-2363 Richard Hanson , plant mgr. Produces oriented strand board at Hayward plant (176 FTEs); siding and trim products at Two Harbors plant (138 FTEs). Company is based in Nashville, TN. 2003 revenues: \$3 billion (systemwide)	314
8. Georgia-Pacific Corp. www.gp.com Duluth/218-720-8200 FAX 727-2889 Tom Fitzpatrick , plant mgr. Phillips/715-339-2111 FAX 339-2120 Dean Grube , plant mgr. Produces hardboard at plants in Duluth (185 FTEs) and Phillips (98 FTEs). Based in Atlanta, GA. 2003 revenues: \$20.5 billion (systemwide)	283
9. Stora Enso Duluth Mills www.storaenso.com/na 218-628-5100 FAX 628-0310 Produces supercalendered paper, recycled pulp. Unit of Stora Enso North America in Wisconsin Rapids, subsidiary of Finland-based Stora Enso Oyj. 2003 revenues: \$15.8 billion (systemwide) Pat Moore , mill mgr.	280
10. Birchwood Lumber & Veneer www.blvco.com 715-354-3441 FAX 354-3786 Manufactures architectural doorskins for flush doors, hardwood plywood cut-to-size and sheet stock. Opened second plant in Thorp, WI in 2004. Revenues: W/D. Cody Wickersheim , vice president, gen. mgr.	240
11. Columbia Forest Products , Mellen www.cfpwood.com 715-274-4800 FAX 274-4825 Produces hardwood rotary cut and sliced veneers. Based in Portland, OR; divisional office in Newport, VT. Revenues: W/D. Larry Carlson , plant mgr.	230
12. Alltrista Consumer Products Diamond Brands Division, Cloquet www.diamondbrands.com 800-777-7942 FAX 800-777-7943 Manufactures matches, toothpicks, corndog, skill & craft sticks, fire-starters, plastic cutlery. Cloquet-based with two plants in Maine. Unit of Jardin Corp., Rye, NY. 2003 revenues: \$793 million (systemwide) Chris Mathews , vice pres-operations	205

Ranked by No. of full-time equivalent employees (FTEs) in the region

Company /Senior Executive(s) in Region	FTEs
13. Woodline Manufacturing , Eveleth www.woodlinemfg.com 218-744-5966 FAX 218-744-5969 Charles Baxter , CEO 715-395-7851 FAX 395-3166 Brad Campe , plant mgr, Superior Employs 128 FTEs at its flagship in Eveleth and about 60 employees in Superior, where in 2004 it purchased former Superior Dimension & Door. It also relocated another acquired company, Mapleton Furniture, from Thorp, WI to Superior. Produces hardwood dimension pieces for the cabinetmaking industry, such as drawer faces and cabinet doors. Mapleton Furniture subsidiary produces high-end curio and gun cabinets. 2003 revenues: between \$15 million and \$20 million	190
14. Action Floor Systems , Mercer www.actionfloors.com 715-476-3512 FAX 476-3585 info@actionfloors.com Produces hardwood flooring and school sports-floor systems. Gary Stephenson , CEO	160
15. Woodland Container , Aitkin www.woodland-container.com 218-927-3721 FAX 927-7014 Produces custom wooden packaging and shipping containers, wooden reels for fiber optic and wire cable, tongue and groove paneling, and log siding. Richard Jordan , CEO	150
(tie) Rajala Cos. , Deer River www.rajalacos.com 218-246-8149 FAX 246-2822 Operates three sawmills, planing mill/dry kiln, veneer mill. Supplies lumber and millwork to the construction industry. John I. Rajala , CEO	150
17. Biewer Lumber , Prentice www.biewerlumber.com thenderson@biewerlumber.com csmith@biewerlumber.com 715-428-2762 FAX 428-2765 Produces red pine dimension lumber, timber, utility poles, treated lumber and timber. Company is based in St. Clair, MI. Craig Smith , operations dir. Thad Henderson , plant mgr.	105
18. City Forest , Ladysmith www.cityforest.com 715-532-5541 FAX 532-5542 Produces jumbo rolls of recycled content tissue sold to jpaper converters that produce towels, napkins, bath tissue; specialty products include medical gowns, industrial wipes. Lee Luft , pres./COO	86
19. Lake States Lumber , Aitkin 218-927-2125 FAX 927-3513 www.lake-states-lumber.com swilson@lake-states-lumber.com Remanufacturer, wholesale lumber distributor to Upper Midwest, Illinois lumber yards. Operates distribution centers in Aitkin, Sparta, Wausau,WI; Brooklyn Center, MN. Common ownership with Innovative Pine Technologies, Duluth. Roger Wilson , CEO	75
20. Hill Wood Products , Cook www.HillWoodProducts.com 800-788-9689 FAX 218-666-5726 Produces dowels, furniture/cabinet dimension parts, hardwood veneer for doors, floors and windows, wood fuel, wood joiner biscuits, decking, subfloor products, interior doors, custom millwork. Steve Hill , CEO	65
21. International Bildrite , Int'l Falls www.bildrite.net 218-283-3900 FAX 283-3905 ibione@northwinds.net Produces fiberboard sheathing, roof insulation, sound deadening board. Dale Krueger , plant supv.	55
22. North Country Lumber , Mellen www.northcountrylumber.com 715-274-4311 FAX 274-2304 Operates hardwood sawmill, dry kilns, planer and dimension facility. Thirty percent ESOP-owned. Thomas O. Jokinen , pres.	53
23. Hedstrom Lumber Co. 218-387-2995 FAX 387-2204 Operates hardwood and softwood sawmill, dry kiln (kiln dried and heat-treated available), planing facility, moulder. Howard Hedstrom , pres. Jack Hedstrom , vice pres.-sales	45
24. Johnson Timber Co. , Hayward www.johnsontimber.com 715-634-4843 FAX 634-575 bahlgren@johnsontimber.com Operates chipping mills in Hayward, Ashland, Park Falls. Provides wood procurement for Fraser Papers mill in Park Falls. William "Butch" Johnson , CEO	30
25. L&N Manufacturing , Weyerhaeuser www.lnmfg.com lnmfg@indianheadtel.net 715-353-2569 FAX 353-2884 Produces survey, construction form stakes, pointed stakes for roadbuilding, utility lath, pallet-cut stock, grade lumber, all made from aspen. Dan Etten , CEO	22