

General Manufacturers

Ranked by No. of full-time equivalent employees (FTEs) in the region.

Company/Sr. executive in region	FTEs	Founded
1. Jennie-O Turkey Store , Barron www.jennieoturkeystore.com 715-537-3131 FAX 537-9446 America's largest turkey company, operating eight processing plants in MN and WI. Based in Wilmar, MN. Revenues: W/D. Jeff Ettinger , pres. & CEO	1,950 ⁽¹⁾	1922
2. Weather Shield Mfg. Inc. , Medford www.weathershield.com 715-762-3834 FAX 762-2945 John Peterson , Div. mgr., Park Falls 715-532-5581 FAX 532-3341 Mark Miller , div. mgr., Ladysmith Manufactures doors/windows. Headquarters, plant in Medford, WI; also operates plants in Greenwood, WI, and Logan, UT. Revenues: W/D.	1,230	1955
3. Cirrus Design Corp. , Duluth www.cirrusdesign.com 218-727-2737 FAX 727-2148 Manufactures general aviation composite aircraft in Duluth (722 FTEs); assembly in Grand Forks, fuselage ND (174 FTEs). Revenues: W/D. Alan Klapmeier , CEO	722	1984
4. JELD-WEN Windows & Doors Hawkins Window Division www.jeld-wen.com 715-585-6311 FAX 585-6357 Manufactures windows/doors. Div. of JELD-WEN, international manufacturer based in Klamath Falls, OR. Revenues: W/D Jerry Lukach , gen. mgr.	669	1921
5. USG Interiors , Cloquet www.usg.com 218-878-4000 FAX 878-4136 bschmitt@usg.com Manufactures acoustical ceiling tile. Subsidiary of Chicago-based USG Corp. Operating under Chapter 11 bankruptcy petition filed 6/25/01. 2003 revenues: \$4.3 billion. William Schmitt , gen. mgr.	500	1902
6. MarquipWardUnited , Phillips www.marquip.com 715-339-2191 FAX 339-4469 Manufactures packaging machinery, including corrugated down-stackers. Unit of St. Louis-based Barry-Wehmiller Co. Revenues: \$130 million. Tim Sullivan , CEO	470	1968
7. Parker Hannifin Corp. www.parker.com Grantsburg/715-463-2561 FAX 463-6313 Brad Hanson , plant mgr. Chetek/715-924-4419 FAX 924-9400 Duane Picknell , plant mgr. Manufactures quick-disconnect hydraulic and pneumatic couplers, accessories. Based in Cleveland. Coupling division is based in Minneapolis. 2004 revenues: \$7.1 billion systemwide.	456	1918
8. C.G. Bretting Mfg. Co. , Ashland www.bretting.com 715-682-5231 FAX 682-4138 cgb@bretting.com Manufactures/designs custom machinery for paper converters. Operates second plant, Serv-0-Tec, in Langfeld, Germany with 50 FTEs. Revenues: W/D. David Bretting , CEO	440	1890
9. Phillips Plastics Corp. , Phillips www.phillipsplastics.com 715-339-2161 FAX 339-4385 info@phillipsplastics.com Produces consumer electronics, industrial, lawn & garden, medical, recreational, telecom plastic products. Operates 14 plants. Based in Prescott, WI. Revenues: W/D. Gus Myran , gen. mgr.	400	1964
10. Reptron Mfg. Services , Hibbing www.reptron.com 218-263-8971 FAX 263-8970 Makes electronic components for medical, gaming, telecommunications, computer industries. 2003 revenues: \$150 million. Bonnie Fena , pres.	381	1974
11. Rice Lake Weighing Systems www.rlws.com 715-234-9171 FAX 234-6967 prodinfo@rlws.com Manufactures industrial scale and process-control weighing equipment for sale in U.S. and 65 other countries. Revenues: W/D. Mark Johnson , CEO	362	1946
12. AMSCO , Rice Lake 715-234-9061 FAX 234-7799 mhermann@amsco1.com Manufactures accessories for window industry. Based in Houston, TX. Revenues: W/D. Mark Hermann , gen. mgr.	350	1949
13. Johnson Truck Bodies , Rice Lake www.johnsontruckbodies.com 715-234-7071 FAX 234-4628 sales@jtb.carlisle.com Manufactures refrigerated straighttruck bodies for transporting perishable foods. Owned by Carlisle Cos., Inc., Charlotte, NC. Revenues: W/D. Ron Ricci , gen. mgr.	344	1932
14. Sanmina-SCI , Turtle Lake www.sanmina-sci.com 715-986-4407 FAX 986-4406 Manufactures custom plastic products and aluminum die castings. Formerly operated as CMS Hartzell Mfg. Based in San Jose, CA. Revenues: W/D. Phil Sorenson , mgr.	340	1959
15. Mastercraft Industries, Inc. www.mastercraftindustries.com Rice Lake, 715-234-8111 FAX 234-6370 infomc@mastercraftindustries.com Manufactures custom kitchen cabinets and interior shutters. Revenues: \$32 million. Vince Hodshire , pres.	280	1946
16. McCain Snack Foods , Rice Lake www.mccain.com 715-234-9156 FAX 236-1531 mike.engel@mccain.com Division of McCain Foods USA, Inc. Manufactures onion rings. One of 55 factories of New Brunswick, Canada-based company. U.S. division is based in Oak Brook, IL. Revenues: W/D. Mike Engel , plant mgr.	275 ⁽¹⁾	1957
17. Wright Products , Rice Lake www.wright-products.com 715-234-7077 FAX 236-5300 mikeg@wright-products.com The largest manufacturer of storm door hardware in the United States. Expanded hardware line includes IMPRESSIONS door locksets, handlesets, levers and knobs. Revenues: W/D. Mike Gianoli , CEO	250 ⁽¹⁾	1933

W/D=wouldn't disclose

Revenues are for operations within region in 2003, unless otherwise indicated.

Company/Sr. executive in region	FTEs	Founded
18. Artisans, Inc. , Glen Flora www.artisansinc.com 715-322-5285 FAX 322-5281 Designs/manufactures casual and resort clothing; operates plant and outlet store in Glen Flora. Revenues: W/D. Gordon Dukerschein , pres.	235	1963
19. Rockwell Automation , Ladysmith www.rockwellautomation.com 715-532-6630 FAX 532-0890 Assembles electric-mechanical components. Unit of Milwaukee-based Rockwell Automation. Revenues: W/D. Michael Davis , plant mgr.	225	1989
20. L&M Radiator , Hibbing www.mesabi.com 218-263-8993 FAX 262-6606 cool@mesabi.com Designs and manufactures industrial cooling and heat exchanger devices. Hibbing-based with plants in El Paso, TX (55 FTEs); Perth, Australia (50 FTEs); Hermosillo, Mexico (minority owner). Revenues: W/D. Dan Chisholm , pres.	217	1957
21. 3M Co. , Cumberland www.mmm.com 715-822-8501 FAX 822-8506 tebilicke@mmm.com Produces finishing abrasives for industrial use. Company is based in St. Paul. Revenues: \$19.6 billion (systemwide). Trevor Bilicke , plant mgr.	210	1902
22. MN Diversified Industries www.mdi.org Rodney Wood , dir. of plastic ops. Hibbing/ 218-263-3663 FAX 263-9193 Gary Flesland , mgr. Grand Rapids/ 218-326-9544 FAX 326-1016 Nonprofit supplier of plastic mail trays for U.S. Postal Service; corrugated plastic for commercial government use. Headquarters in St. Paul.	202	1967
23. Amsoil, Inc. , Superior www.amsoil.com 715-392-7101 FAX 392-5225 Manufactures, markets synthetic lubricants, automotive products. Altrum Division markets nutritional supplements, natural fertilizers, cleaning products. Revenues: \$70 million. Albert Amatuzio , CEO	200	1972
24. Blount, Inc. , Prentice www.blount-fied.com 715-428-2111 FAX 428-1506 Manufactures hydraulic loading equipment for industry, logging companies. Based in Portland, OR. Revenues: \$56.5 million. Trent Turner , general operations mgr.	166	1945
25. Bergquist Switch , Bigfork www.bergquistco.com 800-879-2740 FAX 218-743-1215 joanh@bergquistcompany.com Manufactures membrane switches for automotive, medical device and appliance industries. Unit of Minneapolis-based Bergquist Cos. 2002 revenues: \$17.6 million. Joan Hoeschen , plant mgr.	154	1994
26. ASV, Inc. , Grand Rapids www.asvi.com 218-327-3434 FAX 327-9122 Designs, manufactures, rubber-tracked all-purpose crawlers, under-carriages, related accessories, attachments. Revenues: \$139 million. Gary Lemke , pres. & CEO	151	1983
27. American Excelsior Co. , Rice Lake www.americanexcelsior.com 715-234-6861 FAX 234-6823 Manufactures erosion control, rooftop air conditioning filtration pads. Based in Texas, employee-owned. Revenues: \$25 million. Terry Sadowski , vice pres.	150	1906
(tie)		
Ardisam, Inc. , Cumberland www.ardisam.com 715-822-2415 FAX 822-4180 Manufactures outdoor lawn and garden and sporting goods. Revenues: \$20 million. Ron Ruppel , pres./CEO	150	1960
(tie)		
Murphy Oil USA , Superior www.murphyoilcorp.com 715-398-3533 FAX 398-8209 Refines, markets gasoline and distillate products. Division of Arkansas-based Murphy Oil Corp. Revenues: W/D. David Podratz , refinery mgr.	150	1958
(tie)		
St. Croix Rods , Park Falls www.stcroixrods.com 715-762-3226 FAX 762-3293 Manufactures fishing rods and components. Family owned. Revenues: W/D. Paul Schulter , pres.	150	1948
UNRANKED Did not respond		
Link Snacks, Inc. , Minong www.linksnacks.com 715-466-2234 FAX 466-5151 info@linksnacks.com Manufactures beef jerky and shelf stable meat snack food items. Operates plants in Alpena, SD and New Glarus, WI. Revenues: W/D. Jack Link , CEO	370⁽¹⁾	1985
Luigino's, Inc. , Duluth www.michelinas.com 218-723-5555 FAX 723-5580 Duluth-based manufacturer of Michelina's, Budget Gourmet, Yu Sing frozen entrees and snacks. Revenues: \$295.6 million. Ronald Bubar , pres. & CEO	320*	1990

*2002 figures Source: Individual companies. (1) BusinessNorth estimate.