

Health Care Providers

Ranked by net patient, other operating revenues, for year ending on date in parentheses. Where revenues aren't

Name/chief executive	Net Revenues ⁽¹⁾ (\$ millions)	Net Income (loss) ⁽¹⁾ (\$millions)	No. FTEs
1. St. Mary's/Duluth Clinic (SMDC) Health System , Duluth www.smdc.org 218-786-8364 FAX 786-4383 Includes St. Mary's Medical Center, Duluth; St. Mary's Hospital, Superior; Miller-Dwan Medical Center, Duluth; Pine Medical Center, Sandstone; Polinsky Rehabilitation Center, Duluth, Duluth Clinic with more than 400 physicians and mid-level providers at 30 clinic sites in region. Peter Person , MD	\$638.5 (6/30/04)	\$7.5 (6/30/04)	5080
2. Benedictine Health System ⁽²⁾ Duluth www.bhshealth.org 218-786-2370 FAX 786-2373 Catholic nonprofit system, owns and/or manages more than 50 health care facilities in Minnesota, Wisconsin, North and South Dakota, Idaho, Illinois, Kansas, Kentucky and Missouri. Owns 120-bed Benedictine Health Center and 132-bed Lake Haven Manor, both in Duluth; 110-bed St. Michael's Health & Rehabilitation Center in Virginia and 100-bed & 14-unit assisted living St. Raphael's Health & Rehabilitation Center in Eveleth. Manages health care facilities in Superior and Sandstone. Dale Thompson	285.4 (6/30/04)	17.6 (6/30/04)	3,593
3. St. Luke's , Duluth www.slhduluth.com 218-249-5555 FAX 249-3090 Regional health care system includes a 267-bed acute care hospital in Duluth; 8 primary care clinics in Duluth, Virginia, Hibbing, Silver Bay, Hermantown, Superior and Ashland; a federally-designated Level II Regional Trauma Center; 23 specialty care clinics. St. Luke's provides urgent care services at the hospital and at three clinics; outpatient surgery services are offered at the hospital, Mariner Medical Clinic in Superior and Pavilion Surgery Center in Duluth. John Strange	223.0 ⁽⁴⁾ (12/31/04)	-4.4 ⁽⁴⁾ (12/31/04)	1,592
4. Avanti Health Systems , Hurley 715-561-3200 FAX 561-5556 For-profit operator of nursing homes in Ontonagon, MI, Superior (2), South Range, Hurley (2); Beacon Ambulance Service in Hurley, Ironwood, MI, Kingsford, MI; home health services in Ashland and Hurley (2); elderly apartment housing in Ironwood, Superior and Hurley (2); Home Medical Products and Services, with eight outlets; funeral limousine service; assisted living facility in Superior, Hurley. Lawrence Kutz	W/D	W/D	1,000
5. Fairview Range Regional Health Services , www.range.fairview.org Hibbing/218-262-4881 FAX 362-6619 Operates 175-bed general/specialty care Fairview University Medical Center-Mesabi in Hibbing, with emergency service, radiation therapy, inpatient/outpatient surgery, MRI, CT, longterm psychiatric, women's health and birth center, Alzheimer's residence, stereotactic breast biopsy, bone densitometer, retail pharmacy. Operates Mesaba Clinics in Hibbing, Chisholm, Mt. Iron, Nashwauk; HealthLine home care/NorthStar Hospice, medical supply and transportation services with offices in Hibbing, Virginia and International Falls. Unit of Minneapolis-based Fairview Health System. Larry Pfaff	74.0 (12/31/04)	4.5 (12/31/04)	470
6. First Plan of Minnesota , Two Harbors/Duluth www.firstplan.org 218-724-3083 FAX 727-7247 Minnesota's oldest health maintenance organization (HMO), combination network/staff model with 15 physicians, 17,500 members. Owns Superior Health Medical Group clinics/pharmacies in Proctor, Duluth, Two Harbors and Silver Bay and Superior Health Community Care, Two Harbors. Contracts with 400 other physicians in Northeastern Minnesota. Blue Cross Blue Shield of Minnesota controls 51 percent. Steve Bjorum	64.0 (12/31/04)	4.7 (12/31/04)	200
7. Grand Itasca Clinic & Hospital , Grand Rapids www.granditasca.org 218-326-3401 FAX 326-7743 Physician-directed, nonprofit multi-specialty health system with more than 50 physicians serving Itasca County region. Services include 24-hour emergency, orthopedics, urology, pediatrics, women's health, physical, occupational and speech rehabilitation services. Governed by a board of community leaders and physicians. New \$64 million health care campus will open in fall 2005. Dan McCormick	50.6 (6/30/04)	0.6 (6/30/04)	473
8. Virginia Regional Medical Center www.vrmc.org 218-741-3340 FAX 749-9427 City-owned, 83-bed primary/specialty care hospital and 116-bed nursing home. Services include cardiac rehabilitation, inpatient rehabilitation, outpatient angioplasty/angiography, sleep lab. Planning \$20 million campus expansion with SMDC and Iron Range Rehabilitation Center. Keith Harvey	44.6 ⁽³⁾ (12/31/03)	(0.3) ⁽³⁾ 12/31/03)	466
9. Memorial Medical Center , Ashland www.ashlandmmc.com 715-685-5500 FAX 682-4022 lwhiteaker@ashlandmmc.com 100-bed general/specialty care hospital. Services include ambulatory surgery, child/adolescent/adult behavioral health/chemical dependency; physician staffed radiology department with CT and MRI; physical therapy; LDRP obstetric suites; regional hospice with hospitals in Hayward, Spooner and Ironwood, MI. Common ownership with Hayward Area Memorial Hospital and Nursing Home through holding company, Regional Enterprises, Inc. Dan Hymans	41.5 (9/30/04)	2.4 (9/30/04)	375
10. Lakeview Medical Center , Rice Lake www.lakeviewmedical.com 715-234-1515 FAX 234-4465 75-bed acute care hospital with ICU/CCU, medical surgical, obstetrics units. Outpatient services include home health, home-based hospice, hemo & peritoneal dialysis, rehabilitation, 24-hour emergency care partnership with adjacent Marshfield Clinic satellite, which has 59 physicians. Edward H. Wolf	36.0 (3/31/04)	3.9 (3/31/04)	358

(1) For fiscal year ending (date) (2) SMDC & BHS systems are jointly governed, but maintain individual operational control. (3) Most recent figures available (4) Unaudited or projected

available, ranking is estimated with payroll, other available data. Source: Individual providers

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11. Mercy Hospital & Health Care Center Moose Lake www.mercymooselake.org 218-485-4481 FAX 485-5845 31-bed acute care hospital and 94-bed nursing home with special care unit serving southern Carlton County/northern Pine County hospital district. Also operates 11-bed senior assisted living facility. Services include surgery, ambulance, emergency and urgent care, birthing center, home care, chemotherapy, intensive care, rehabilitation, adult day care center. Special programs include diabetes education, pulmonary rehabilitation and exercise therapy for urinary incontinence. A Critical Access Hospital. Clayton Peterson	32.0 (9/30/04)	0.78 (9/30/04)	280
12. Riverwood Healthcare Center , Aitkin www.riverwoodhealthcare.com 218-927-2121 FAX 927-5575 prmtg@riverwoodhealthcare.com Primary care/critical access hospital with 48-bed attached nursing home, clinics in Aitkin and McGregor. Services include 24-hour emergency, urgent care, inpatient/outpatient surgery, rehabilitation, intensive/coronary care, adult day care and home care. PHO (physician hospital organization) partner with Fairview Health System, Cuyuna Regional Medical Center, Central Lakes Medical Center and Crosby Eye Clinic. Opened new \$19 million hospital campus in 2003. Michael Hagen	30.1 (9/30/04)	(0.5) (9/30/04)	312
13. Community Memorial Hospital & Nursing Home , Cloquet www.cloquethospital.com 218-879-4641 FAX 879-9167 36-bed primary care hospital and 88-bed nursing home. Recently completed \$15 million, 56,000 square-foot expansion to improve emergency and surgical services and the nursing home. Raised more than \$1.8 million in community capital campaign. Rick Breuer	26.1 (9/30/04)	2.2 (9/30/04)	269
14. Ecumen/dba Lakeshore / Bayshore , Duluth www.lakeshore.org jkorzen1@bsm1.org 218-525-1951 FAX 525-7808 Operates Lakeshore (58 sub-acute, 93 long-term care beds) and Bayshore (33 young adult, 166 long-term beds) skilled nursing care units; 46-unit Lakeland Shores assisted living complex, all in Duluth. St. Paul-based nonprofit also manages Grand Village nursing home in Grand Rapids and Sunrise Nursing home in Two Harbors. Construction is underway for \$35 million integrated campus at Lakeshore; \$4 million remodeling at Bayshore. John Korzendorfer	23.0 ⁽⁴⁾ (12/31/04)	0.7 ⁽⁴⁾ (12/31/04)	390
15. Flambeau Hospital , Park Falls www.flambeauhospital.org 715-762-7500 FAX 762-7518 grundstrom.david@marshfieldclinic.org Nonprofit 25-bed critical access hospital. Affiliated with Marshfield Clinic satellites in Park Falls (14 physicians) and Phillips (3 physicians). Financial data excludes clinics. Services include home health, 24-hour emergency, ICU, obstetrics, laboratory, CT, MRI, radiology, surgery, ambulance, hospice, durable medical equipment. Price County system was created with 1994 acquisition of hospital by Marshfield Clinic and Milwaukee-based Ministry Health Care, Inc., holding equal shares. David Grundstrom	22.7 (9/30/04)	0.5 (9/30/04)	160
16. Rusk County Memorial Hospital/Nursing Home Ladysmith/715-532-9809 FAX 532-5561 Rusk County-owned 29-bed, critical access hospital with attached 96-bed nursing home. J. Michael Shaw	18.4 ⁽³⁾ (12/31/03)	0.4 ⁽³⁾ (12/31/03)	225
17. Hayward Area Memorial Hospital & Nursing Home/ 715-934-4321 FAX 934-4270 25 bed critical access hospital and 76-bed nursing home. Common ownership with Ashland hospital through holding company, Regional Enterprises, Inc. Barbara Peickert	17.0 (3/31/04)	(0.01) (3/31/04)	191
(tie) Ely Bloomenson Community Hospital and Nursing Home 218-365-3271 FAX 365-8777 Critical access care hospital, ambulance service and home health care provider. Operates emergency room, intensive care, obstetrics and cardiac rehabilitation units, 79-bed nursing home. Home oxygen and durable medical equipment supplier. John Fossum	17.0 (9/30/04)	0.8 (9/30/04)	186
19. Chris Jensen Health & Rehabilitation Center , Duluth www.co.st-louis.mn.us 218-625-6400 FAX 625-6242 205-bed nursing home, includes a 22-bed subacute care unit and a secure Alzheimer's unit. Owned and managed by St. Louis County. Deb Kempf	13.8 (12/31/04)	(0.77) (12/31/04)	251
20. Spooner Health System www.spoonerhealthsystem.com 715-635-2111 FAX 635-6846 MSchafer@spoonerhealthsystem.com 25 bed, critical access hospital and 90-bed skilled and intermediate care nursing home. Services include CT scan, nuclear medicine, home health, hospice, mammography, MRI, chemotherapy and ultrasound. Michael Schafer	13.5 (3/31/04)	0.08 (3/31/04)	170